U.S. Egg Cost of Production and Prices

February 10, 2017



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American Egg Board

The Egg Industry Center Market Reports & Industry Analysis are compiled in the memory of their creator, Don D. Bell, Poultry Extension Specialist Emeritus - UC Davis.

REPORT NOTE: This report estimates the average layer feed price and cost of production in six different U.S. regions as outlined on the following map. It also reports the EIC projected prices of eggs.

This report uses the corn and soybean meal prices reported by Feedstuffs weekly newspaper.

Monthly corn and soybean prices for each city are estimated as the simple average of the weekly prices for each month.

Monthly corn and soybean prices for each region are estimated as the simple average of prices for the cities in each region.

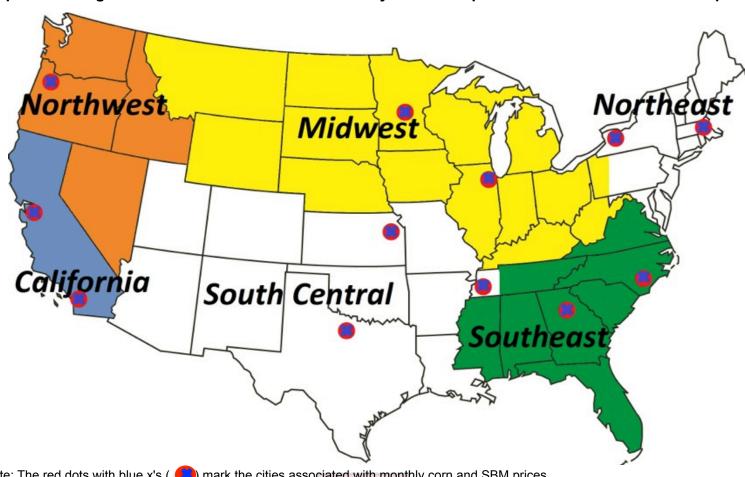
- The Northeast region price is the simple average of the prices for Buffalo and Boston
- The Southeast region price is the simple average of the prices for Atlanta and Fayetteville (NC)
- The Midwest region price is the simple average of the prices for Chicago and Minneapolis
- The South Central region price is the simple average of the prices for Ft. Worth, Kansas City and Memphis
- The California and Northwest region prices are the simple average of the prices for Los Angeles, San Francisco and Portland
- The U.S. price is the simple average of the prices for all the regions listed above (except California)

The average feed price is based on a diet consisting of 67% corn, 22% soybean meal, 8% limestone and 3% other ingredients.

The cost of production was adjusted from last year based on producer surveys. There is not enough information to separate costs by region other than using the differences in the feed ingredient prices.

Pullet cost are adjusted by region based on the average feed price for the month, assuming all the other costs are similar between regic Feed conversion is variable depending on the month. The labor, building and equipment, interest and miscellaneous costs are assumed to be 17.15 (cents/dozen) for all regions (except California) and months.

Map of U.S. Regions and the location of corn and soybean meal price information used in this report



Note: The red dots with blue x's () mark the cities associated with monthly corn and SBM prices.

Highlights and comparison with previous month and previous year. Prices and Percent Changes

Difference with respect to January last year (2017 vs. 2016).

Corn Price (\$/ton)		SBM Price (\$/ton)		Feed Cost (\$/ton)		Cost of Prod (cents/doz.)		Egg Price (cents/doz.)	
-4.35	-2.8%	+37.84	+12.1%	+5.41	+2.7%	+0.97	+1.6%	-43.51	-47.4%

In January, corn prices were \$4.35/ton (2.8%) lower than in the previous year. Soybean Meal prices were \$37.84/ton higher than January last year.

These changes in prices resulted in a \$5.41/ton (2.7%) higher cost of feed and 0.97 cents/doz. (1.6%) higher cost of production than January last year.

The January 2017 egg price paid to producers was 43.51 cents/doz. (47.4%) lower than in January 2016.

Difference with respect to the previous month this year (January 2017 vs. December 2016).

Corn Price (\$/ton)		SBM Prio	ce (\$/ton)	Feed Cost (\$/ton)		Cost of Prod (cents/doz.)		Egg Price (cents/doz.)	
+1.38	+0.9%	+12.17	+3.6%	+3.60	+1.8%	+0.64	+1.1%	-25.10	-34.2%

The January corn price was \$1.38/ton (0.9%) higher than the previous month. Soybean Meal prices were \$12.17/ton (3.6%) higher.

These changes in prices resulted in a \$3.60/ton (1.8%) higher cost of feed and 0.64 cents/doz. (1.1%) higher cost of production than last month.

The January 2017 egg price paid to producers was 25.10 cents/doz. (34.2%) lower than the previous month.



CORN PRICE BY REGION (\$/ton) - 2017

TABLE 1

Month	Southeast	Northeast	Midwest	South Central	Northwest	5-Region avg.
Jan	188.50	141.15	117.75	130.57	175.84	150.76
Feb						
Mar						
Apr						
May						
Jun						
Jul						
Aug						
Sep						
Oct						
Nov						
Dec						
1 Month Avg. Region/US avg.	188.50 1.25	141.15 0.94	117.75 0.78	130.57 0.87	175.84 1.17	150.76 (1.00)

Source: Feedstuffs magazine

SOYBEAN MEAL PRICE BY REGION (\$/ton) - 2017

TABLE 2

Month	Southeast	Northeast	Midwest	South Central	Northwest	5-Region avg
Jan	382.00	363.52	312.61	335.71	360.56	350.88
Feb						
Mar						
Apr						
May						
Jun						
Jul						
Aug						
Sep						
Oct						
Nov						
Dec						
1 Month Avg.	382.00	363.52	312.61	335.71	360.56	350.88
Region/US avg.	1.09	1.04	0.89	0.96	1.03	(1.00)

Source: Feedstuffs magazine

Notes:

Northeast prices are estimated as the simple average of Buffalo and Boston

Southeast prices are estimated as the simple average of Atlanta and Fayetteville

South Central prices are estimated as the simple average of Ft. Worth, Kansas City and Memphis

Midwest prices are estimated as the simple average of Chicago and Minneapolis

Northwest and California prices are estimated as the simple average of Los Angeles, San Francisco and Portland

Note: "5-Region avg" is the simple average of the NE, SE, SC, MW, and NW regions.



ESTIMATED LAYER FEED COST BY REGION (\$/ton) - 2017

TABLE 3

Month	Southeast	Northeast	Midwest	South Central	Northwest	5-Region avg.
Jan	238.44	202.65	175.77	189.44	225.23	206.30
Feb						
Mar						
Apr						
May						
Jun						
Jul						
Aug						
Sep						
Oct						
Nov						
Dec						
1 Month Avg.	238.44	202.65	175.77	189.44	225.23	206.30
Region/US avg.	1.16	0.98	0.85	0.92	1.09	(1.00)

Source: Egg Industry Center. Estimated based on corn and soybean meal prices reported by Feedstuffs magazine and all other costs total \$28.1/ton.

Assumptions:

		Diet Composition							
				Other					
	Corn	SBM	Calcium*	ingredients*	and Milling				
Percent	67%	22%	8%	3%	Costs*				
\$/Ton	variable	variable	4.6	12.6	10.9				

^{*} These are standardized costs

ESTIMATED 19-WEEK PULLET COSTS BY REGION (\$/bird) - 2017

TABLE 4

Month	Southeast	Northeast	Midwest	South Central	Northwest	5-Region avg.
Jan	3.96	3.70	3.50	3.60	3.86	3.72
Feb						
Mar						
Apr						
May						
Jun						
Jul						
Aug						
Sep						
Oct						
Nov						
Dec						
1 Month Avg.	3.96	3.70	3.50	3.60	3.86	3.72
Region/US avg.	1.06	0.99	0.94	0.97	1.04	(1.00)

Source: Egg Industry Center

Assumes: 13.9 pounds of feed consumed per pullet at variable prices to grow a pullet to 19 weeks of age (for all regions), pullet feed cost 7% more expensive than layers cost (because of higher nutrient requirements); chick cost = 79 cents/baby chick, moving cost = 16 cents/pullet, and other costs = 124 cents/pullet (for all regions)

Note: "5-Region avg" is the simple average of the NE, SE, SC, MW, and NW regions.



ESTIMATED PULLET COST BY REGION under 1-cycle systems (Cents/doz.) - 2017

TABLE 5

Month	Southeast	Northeast	Midwest	South Central	Northwest	5-Region avg.
Jan	11.49	10.72	10.14	10.43	11.20	10.79
Feb						
Mar						
Apr						
May						
Jun						
Jul						
Aug						
Sep						
Oct						
Nov						
Dec						
1 Month Avg.	11.49	10.72	10.14	10.43	11.20	10.79
Region/US avg.	1.06	0.99	0.94	0.97	1.04	(1.00)

Source: Egg Industry Center

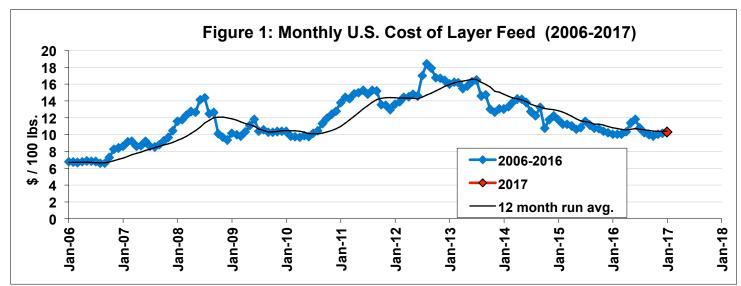
Assumes 34.5 dozen eggs per pullet placed under 1-cycle systems

ESTIMATED FEED COST BY REGION under 1-cycle systems (Cents/doz.) - 2017

TABLE 6

Month	Southeast	Northeast	Midwest	South Central	Northwest	5-Region avg.
Jan	37.43	31.82	27.60	29.74	35.36	32.39
Feb						
Mar						
Apr						
May						
Jun						
Jul						
Aug						
Sep						
Oct						
Nov						
Dec						
1 Month Avg.	37.43	31.82	27.60	29.74	35.36	32.39
Region/US avg.	1.16	0.98	0.85	0.92	1.09	(1.00)

Estimated based on feed costs (\$/ton) shown in table 3, assuming 3.14 lbs of feed/dozen eggs



Note: "5-Region avg" is the simple average of the NE, SE, SC, MW, and NW regions.

ESTIMATED TOTAL COSTS BY REGION under 1-cycle systems (cents/doz.) - 2017 *

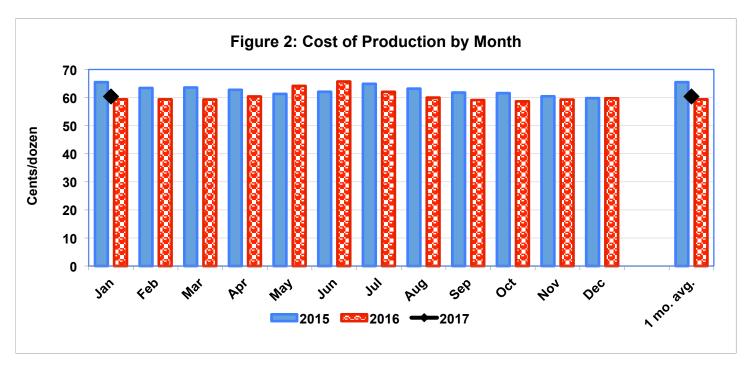
TABLE 7

Month	Southeast	Northeast	Midwest	South Central	Northwest	California	of 5 Regions
Jan	66.07	59.68	54.88	57.32	63.71	76.26	60.33
Feb							
Mar							
Apr							
May							
Jun							
Jul							
Aug							
Sep							
Oct							
Nov							
Dec							
1 Month Avg.	66.07	59.68	54.88	57.32	63.71	76.26	60.33
Region/US avg.	1.10	0.99	0.91	0.95	1.06	1.26	(1.00)

Source: Egg Industry Center.

- 1) the feed efficiency and pullet cost are similar between California and the rest of the country
- 2) the "building and equipment, labor, interest and miscellaneous" costs are assumed to increase proportionally to the space per layer increase or 73% higher (116 in²/67 in²) than on the other regions which put them at at 29.69 cents/dozen (17.15 * 116/67)

These estimations are based on standard costs for conventionally produced eggs. Higher labor costs might exist in certain regions. Newer, more efficient farms, would probably use less labor but have higher equipment costs.



Note: "5-Region avg" is the simple average of the NE, SE, SC, MW, and NE regions. California is not considered for the average because of the different production requirements.



^{*} These estimations are based on feed costs (cents/dozen) shown in table 6, pullet costs (cents/dozen) shown in table 5. Building and equipment, labor, interest and miscellaneous costs are assumed to be 17.15 cents/dozen (except for CA, please see below) Some assumptions were made in the absence of enough information of cost of production under the new California regulations. These assumptions that are a clear simplification of the changes in different costs are:

U.S. ESTIMATED FARM EGG PRICE AND RETAIL EGG PRICE (cents/Doz)

TABLE 8

	Farm Pric	e for All White	Egg Sizes (c	ents/Doz)	Retail Pr	ice for Large V	Vhite Eggs (ce	ents/Doz)
month	2015	2016	2017	Change	2014	2015	2016	Change
Jan	88.2	91.7	48.2	-43.5	200.8	211.3	232.8	21.5
Feb	106.0	92.8			199.8	208.8	226.7	17.9
Mar	124.1	66.9			206.1	213.3	208.1	-5.2
Apr	80.4	41.8			211.9	206.5	179.3	-27.2
May	128.4	30.6			199.6	196.2	168.4	-27.8
Jun	172.1	31.8			194.8	257.0	149.1	-107.9
Jul	175.2	39.9			195.0	257.0	154.6	-102.4
Aug	204.5	39.8			197.9	294.3	145.5	-148.8
Sep	169.5	38.3			197.0	296.6	147.1	-149.5
Oct	123.6	29.5			195.1	280.8	139.0	-141.8
Nov	162.5	35.9			203.2	266.4	132.1	-134.3
Dec	106.1	73.3			221.0	275.1	138.3	-136.8
Avg.	88.2	91.7	48.2	-43.5	201.9	246.9	168.4	-78.5
12 Month Avg.	136.7	51.0			201.9	246.9		

Source: Estimated using Urner Barry's price quotations by regions

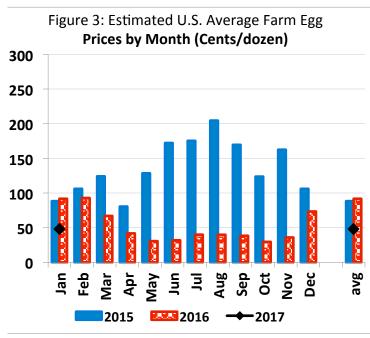
Source: Bureau of Labor Statistics (Dept. of Commerce)

For this report, the price paid to producers for each size eggs is estimated by subtracting an "adjustment factor" from Urner Barry quotations of prices by region. The "adjustment factor" we are using varies around 42 cents/dozen and it is estimated by comparing the historical relationship between the Urner Barry prices with the Trailer Load prices reported by USDA.

The Undergrades eggs price is estimated as the price of Checks eggs as reported by USDA Marketnews minus 25 cents (up to a minimum of 8 cents) adjusted by the differences in prices between regions.

The average price of all eggs is estimated based on the proportions of Jumbo, Extralarge, Large, Medium, Small and Undergrades eggs. Based on the Breeders Performance Manuals up to 90 weeks of age.

Adjustment figures between Urner Barry quotes and producer prices are subject to change monthly and between regions and companies.



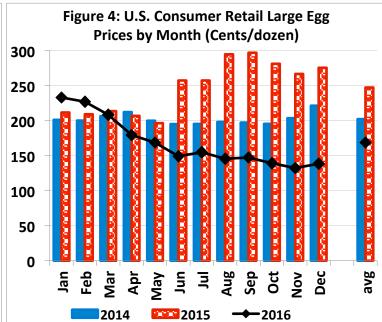




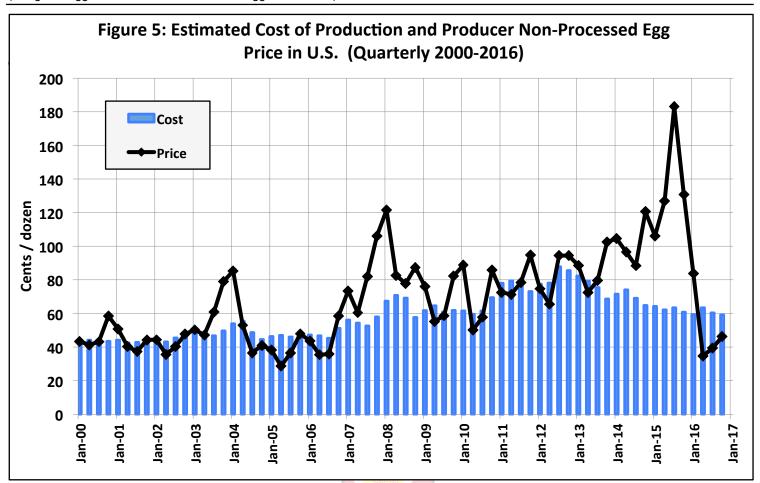
TABLE 9

ESTIMATED TOTAL COSTS comparing Breeders Manuals values vs. some loss in production efficiency (Cents/doz.) - 2017

month	TOTAL Cost (cents/dozen)									
	Manuals	5% higher feed conv. A	5% higher pullet feed B	lower eggs/ hen housed C	A and B	A and C	B and C	A, B, and C		
Jan	60.33	61.95	60.56	60.90	62.18	62.52	61.14	62.76		
Feb										
Mar										
Apr										
May										
Jun										
Jul										
Aug										
Sep										
Oct										
Nov										
Dec										
1 Month Avg.	60.33	61.95	60.56	60.90	62.18	62.52	61.14	62.76		

Source: Egg Industry Center, based on Feedstuffs magazine published prices of corn and soybean meal

[&]quot;lower eggs/ hen housed" is the estimated cost if the number of eggs per hen-housed were 5% lower than the breeders manuals value (using 394 eggs/hen-housed instead of 414 eggs/hen-house)



[&]quot;Manuals" is estimated using the weighted average of Breeders Manuals (70% Hyline w-36, 15% Shaver White, 8% Lohmann LSL-Lite and 5% Bovans White) for 20 to 90 weeks of age.

[&]quot;5% higher feed conv." is the estimated cost if the feed conversion were 5% higher than the breeders manuals value (using 3.30 lbs./dozen instead of 3.14 lbs./dozen)

[&]quot;5% higher pullet feed." is the estimated cost if the feed used to grow pullets were 5% higher than the breeders manuals value (using 14.6 lbs./pullet instead of 13.9 lbs./pullet)

LARGE EGG PRICES - CONVENTIONAL (warehouse) AND CAGE-FREE (to 1st receivers) - (\$/dozen)

TABL	_E 10
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	Conventional White 4-Regions					
month	2014	2015	2016	2017		
Jan	1.20	1.17	1.13	0.83		
Feb	1.42	1.40	1.38			
Mar	1.41	1.57	0.98			
Apr	1.51	1.23	0.67			
May	1.20	1.42	0.60			
Jun	1.20	2.26	0.50			
Jul	1.28	2.10	0.74			
Aug	1.23	2.66	0.60			
Sep	1.18	2.23	0.69			
Oct	1.23	1.65	0.50			
Nov	1.50	1.96	0.63			
Dec	1.99	1.61	0.98			
1 Month Avg.	1.20	1.17	1.13	0.83		

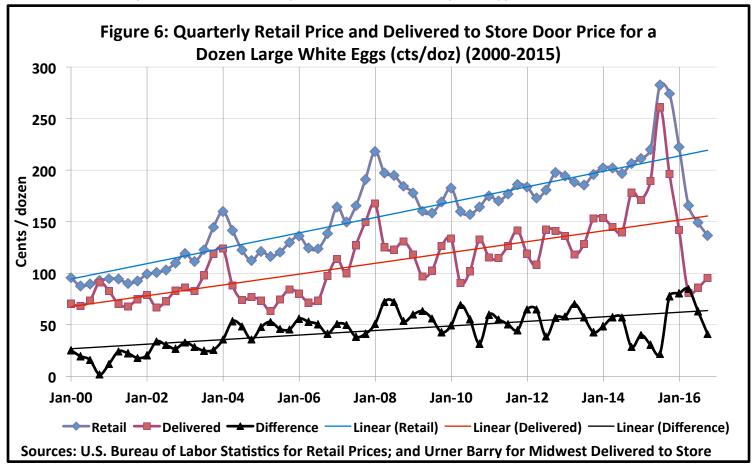
	Cage-Free to 1st receivers						
month	2016	2017					
Jan		1.58					
Feb							
Mar							
Apr							
May							
Jun							
Jul							
Aug	1.86						
Sep	1.91						
Oct	1.80						
Nov	1.64						
Dec	1.64						
1 Month Avg.		1.58					

Source:

USDA AMS Poultry Market News and Analysis

Notes:

the "Conventional Warehouse" is the simple average of white egg prices of <u>4-regions</u>: MW, NE, SC and SE the Cage-Free price includes pricing for both white and brown cage-free eggs



Note: the delivered to store door price is estimated from the Urner Barry quoted prices as the 5- region simple average (Northeast, Southeast, South Central, Midwest, and Northwest). California is not considered for the average because of the different production requirements.



We are currently working in developing a new price projection model

TABLE 11: U.S. CORN AND SOYBEAN PLANTINGS, HARVEST, AND UTILIZATION (2012 to 2016)

	Co	rn	Production	<u>Soybeans</u> Planted Harvest (Million acres)		Production Harvested (Million bushels)	
Year	Planted (Millior	Harvest acres)	Harvested (Million bushels)				
2012/13	97.3	87.4	10,755	77.2	76.1	3,042	
2013/14	95.4	87.5	13,829	76.8	76.3	3,358	
2014/15	90.6	83.1	14,216	83.3	82.6	3,927	
2015/16	88.0	80.8	13,601	82.7	81.7	3,929	
Projections Febru	uary, 2017			_ Projections	February, 20	17	
2016/17	94.0 *	86.7 *	15,148	83.4 *	82.7 *	4,307	

Utilization of Soybean for Various Purposes (Million bushels)

									_
Begin.	Product-		Total		Seed Feed	% Crush of			Ending
Stocks	ion	Imports	Supply	Crush	& residual	total	Exports	Net Use	Stocks
169	3,042	41	3,252	1,689	89	51.9	1,317	3,111	141
141	3,358	72	3,570	1,734	97	48.6	1,638	3,478	92
92	3,927	33	4,052	1,873	96	43.9	1,842	3,862	191
191	3,926	24	4,140	1,886	97	45.1	1,936	3,944	197
197	4,307	25	4,528	1,930	95	42.6	2,050	4,108	420
	169 141 92 191	Stocks ion 169 3,042 141 3,358 92 3,927 191 3,926	Stocks ion Imports 169 3,042 41 141 3,358 72 92 3,927 33 191 3,926 24	Stocks ion Imports Supply 169 3,042 41 3,252 141 3,358 72 3,570 92 3,927 33 4,052 191 3,926 24 4,140	Stocks ion Imports Supply Crush 169 3,042 41 3,252 1,689 141 3,358 72 3,570 1,734 92 3,927 33 4,052 1,873 191 3,926 24 4,140 1,886	Stocks ion Imports Supply Crush & residual 169 3,042 41 3,252 1,689 89 141 3,358 72 3,570 1,734 97 92 3,927 33 4,052 1,873 96 191 3,926 24 4,140 1,886 97	Stocks ion Imports Supply Crush & residual total 169 3,042 41 3,252 1,689 89 51.9 141 3,358 72 3,570 1,734 97 48.6 92 3,927 33 4,052 1,873 96 43.9 191 3,926 24 4,140 1,886 97 45.1	Stocks ion Imports Supply Crush & residual total Exports 169 3,042 41 3,252 1,689 89 51.9 1,317 141 3,358 72 3,570 1,734 97 48.6 1,638 92 3,927 33 4,052 1,873 96 43.9 1,842 191 3,926 24 4,140 1,886 97 45.1 1,936	Stocks ion Imports Supply Crush & residual total Exports Net Use 169 3,042 41 3,252 1,689 89 51.9 1,317 3,111 141 3,358 72 3,570 1,734 97 48.6 1,638 3,478 92 3,927 33 4,052 1,873 96 43.9 1,842 3,862 191 3,926 24 4,140 1,886 97 45.1 1,936 3,944

Utilization of Corn for Various Purposes (Million bushels)

										_
	Begin.	Product-		Total			Food &			Ending
Year	Stocks	ion	Imports	Supply	Feed	(Fuel) *	Industrial	Exports	Net Use	Stocks
2012/13	989	10,755	160	11,904	4,315	4,641	6,038	730	11,083	821
2013/14	821	13,829	36	14,686	5,040	5,124	6,493	1,920	13,454	1,232
2014/15	1,232	14,216	32	15,479	5,280	5,200	6,601	1,867	13,748	1,731
2015/16	1,731	13,602	67	15,401	5,131	5,206	6,635	1,898	13,664	1,737
2016/17+	1,737	15,148	55	16,940	5,600	5,350	6,795	2,225	14,620	2,320

^{+ (}forecast February, 2017)

^{*} Fuel is included in the "Food and Industrial" category

			Food &		Ending
	Feed	Fuel	Industrial *	Exports	Stocks
2012/13	36.2%	39.0%	11.7%	6.1%	6.9%
2013/14	34.3%	34.9%	9.3%	13.1%	8.4%
2014/15	34.1%	33.6%	9.1%	12.1%	11.2%
2015/16	33.3%	33.8%	9.3%	12.3%	11.3%
2016/17+	33.1%	31.6%	8.5%	13.1%	13.7%

^{*} excluding the use for fuel

Sources Acknowledgements (double click on the links below and you can go directly to the source):

Feedstuffs weekly newspaper USDA ERS Feed Outlook USDA ERS Oil Crops Outlook

Urner Barry

Bureau of Labor Statistics

USDA Marketnews

USDA Cage-Free Shell Egg Report

http://www.feedstuffs.com

http://usda.mannlib.cornell.edu/MannUsda/viewDocumentInfo.do?documentID=1273

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Don -

Thank you for all your contributions to this industry. You will be forever missed.

Your friends at EIC